

WORKSHOPS



PROBLEM SOLVING

Our Problem-Solving workshop is all about nurturing effective team dynamics. Explore the essential factors that impact a team's ability to identify, define, and analyze problems. We'll guide you through the Rational Problem-Solving Process and introduce various techniques to enhance your team's problem-solving capabilities.



COLLABORATION

Discover the keys to effective collaboration as we delve into strategies for fostering trust, communication, and synergy within your team. From the mindsets that improve collaboration to project management techniques, we'll explore how to harness the collective intelligence of your team to achieve shared goals.



TEAM BUILDING

Strengthen Your Team from Within! Join us for our Team Building workshop where we decode the essence of effective teamwork. Explore the signs indicating the need for team building and uncover the criteria for building resilient, Discover signs indicating the need for team building, criteria for success, and strategies to overcome common challenges. From fostering trust to promoting open communication, this workshop equips you with practical tools for cultivating a cohesive and productive team environment.



COMMUNICATION

Discover how effective communication can transform team dynamics, enhance productivity, and foster a culture of collaboration. Dive into our Communication workshop where we decode the flow of team communication, master the Communication Process, and delve into Emotional Intelligence.

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NEW HIRE INTERGRATION

Discover the secrets to integrating new hires seamlessly into your team, from creating welcoming environments to setting clear expectations. We'll delve into proven strategies for fostering connection, providing necessary support, and accelerating the learning curve for new team members. Whether you're a seasoned HR professional or a team leader, this workshop equips you with the tools and insights needed to ensure every new hire feels valued and empowered from day one.



DELEGATION

Explore the significance of delegation, best methods, and what to delegate wisely. Learn how effective delegation can streamline workflow, empower your team, and maximize productivity. From prioritizing tasks to setting clear expectations, we'll equip you with the skills to delegate effectively and strategically.



PIONEERSHIP

Dive into the heart of leadership, where vision meets action. Explore the qualities of pioneership, from envisioning the future to navigating obstacles and effectively communicating the vision. Discover how to inspire and lead with purpose, guiding your team toward shared goals and collective success. Whether you're a seasoned leader or aspiring to lead, this workshop equips you with the essential skills to pioneer change and drive innovation within your organization.



CULTIVATING COMMUNITY

Explore the factors that contribute to a healthy community climate and culture, from fostering open communication to celebrating diversity and inclusivity. This workshop empowers leaders to create environments where every team member feels valued, supported, and motivated to contribute their best.

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LEVEL FIVE LEADERSHIP

Explore the qualities that distinguish Level 5 leaders – humility, unwavering resolve, and a focus on organizational success over personal accolades. Discover how Level 5 leadership transforms organizations by cultivating a culture of excellence, empowering teams, and driving sustainable results. Whether you're a seasoned executive or emerging leader, this workshop equips you with the mindset and strategies to ascend to the highest echelons of leadership



CUSTOMER SERVICE VS. CUSTOMER LOYALTY

Explore the distinction between providing exceptional service and fostering lasting loyalty. Learn strategies for delivering outstanding customer experiences that go beyond mere transactions to build long-term relationships. Whether you're in sales, support, or management, this workshop equips you with the insights and tools to transform satisfied customers into loyal brand ambassadors.



SALES AS A SYSTEM

Delve into the systematic approach to sales success. Explore the intricacies of sales processes, from prospecting to closing deals and nurturing relationships post-sale. Learn how to streamline your sales operations, optimize workflows, and leverage technology to maximize efficiency and effectiveness.



BRAND CONSCIOUS SELLING

Explore the art of selling with brand integrity. Learn how to align your sales efforts with your brand values, voice, and identity. Discover strategies for building authentic connections with customers, showcasing your brand's unique selling propositions, and fostering trust and loyalty.

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O.S.V. TRAINING

Dive into SpeakNowKC's core model, Orient. Safety. Value. Explore the principles that drive exceptional leadership and organizational success. Learn how to effectively orient your team towards shared goals, prioritize safety to foster a culture of trust and innovation, and deliver unmatched value to clients and stakeholders.



CORNERSTONES

EXECUTIVE TRAINING



SOFT & HARD LEADERSHIP SKILLS

Discover the synergy between soft skills, such as emotional intelligence and communication, and hard skills, like strategic planning and financial acumen, in effective leadership. Learn how to cultivate both sets of skills to inspire and empower your team, drive innovation, and achieve organizational goals.



TEAM PROCESSES

Dive into the intricacies of team dynamics and processes to drive productivity and collaboration. Explore best practices for defining roles, setting goals, and establishing effective communication channels within your team. Learn how to streamline workflows, leverage technology, and implement feedback loops to continuously improve team performance.

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DECISION MAKING

Whether you're faced with complex business decisions or everyday choices, this workshop equips you with the skills and confidence to navigate uncertainty and drive success. Explore decision-making models, techniques, and frameworks to enhance your ability to make informed and strategic choices. Learn how to analyze data, assess risks, and weigh options to achieve optimal outcomes.



CREATIVITY, INNOVATION, & DESIGN THINKING

Learn how to embrace experimentation, iterate on ideas, and leverage empathy to create products, services, and experiences that resonate with your audience. Explore techniques for generating and cultivating creative ideas, fostering a culture of innovation, and implementing design thinking principles to solve complex problems.



LIVING A POSITIVE & PRODUCTIVE LIFE

Thriving in Life: Positive & Productive Living Workshop! Dive into strategies for cultivating a positive mindset and maximizing productivity in all aspects of life. Explore techniques for managing stress, fostering resilience, and nurturing healthy habits to achieve balance and fulfillment. Whether you're seeking personal or professional growth, this workshop equips you with the tools and insights to live your best life.



SPEAKNOWKC

LEAD WITH THE HEART

Learn how to inspire others, build meaningful relationships, and drive positive change from a place of genuine care and concern. Whether you're a seasoned executive or emerging leader, this workshop equips you with the tools and insights to lead with courage, integrity, and heart. Explore how empathy, compassion, and authenticity can elevate your leadership style and cultivate a culture of trust and connection within your team or organization.

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